

Shrewd Business Moves for Hogg Robinson Group

"We need an account manager with a clear understanding of our business and the pressures put on project managers."

Joy Cross
Hogg Robinson Group



Background

Hogg Robinson Group is the award-winning international corporate services company, whose interests include wholly-owned or majority controlled corporate travel operations in 24 key driver markets throughout Asia Pacific, Europe and North America. Their significant ownership is supported by a strong network of managed partners in a further 72 countries around the world.

Working with Active

Hogg Robinson Group has used the services of Adrian Powell, director of Active, for office moves and relocations for over 14 years. After Adrian joined Active they brought their business to his new company because of the level of service and satisfaction that Adrian always delivers.

"There are always challenges to be faced when moving people and businesses," says Joy Cross of Hogg Robinson Group, "From keeping everyone happy despite moving goalposts through to short notice moves with tight schedules. Adrian has helped us move thousands of people in often sensitive projects and always maintained a high level of service."

In one eventful project for Hogg Robinson Group a series of moves started on the Thursday evening, continued on the Friday night then became a logistical nightmare on the Saturday when a lift in the new building broke down then failed to align correctly with the floors. Despite all the tall filing cabinets having to be carried up the stairs the project finished on time and everyone was up and running by 9.30 on the Monday morning.

In 2007, Active successfully completed relocation projects for Hogg Robinson Group in Bristol, Canterbury, Coventry, Farnborough, Hemel Hempstead, Leicester, Liverpool, Manchester and various London offices.

"We trusted that at Active, Adrian would be working with people with the same high standards of customer service that he values and recent projects have proved that." concludes Joy.